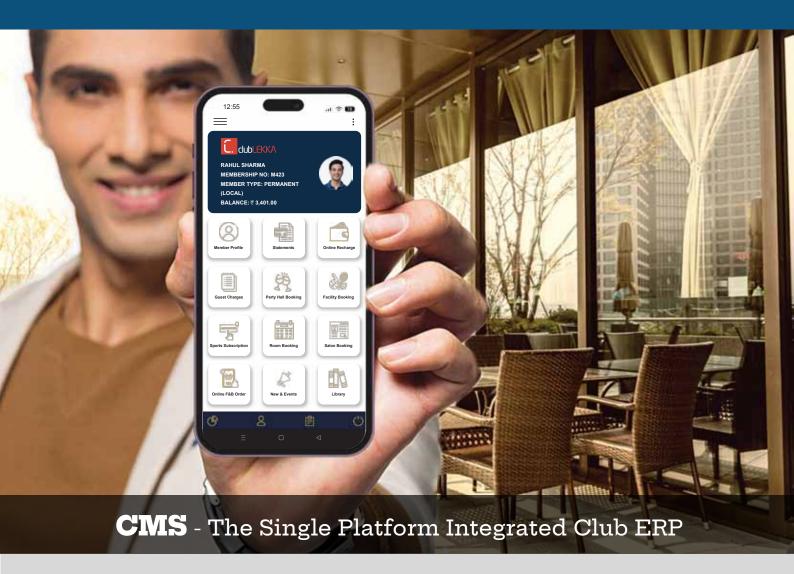
# A Cutting-Edge Growth Formula For Your Club



CMS ERP
Integrated Club ERP

CLUB LEKKA Mobile APP KELSA
Workflow Automation

Integrated
Club Website





### Intelligent, Unified Management System

Traditional methods often involve using multiple, disjointed ERP systems for club management. This fragmented approach complicates data extraction, transaction tracking, and user experience.

CMS revolutionizes this process with a single, fully automated, real-time platform, addressing the contemporary needs of club management.

### A Comprehensive, Tailored Solution Customized Interface:

Our Club Management Software (CMS) offers a robust, customizable interface, streamlining administrative tasks into a single, process-rich platform. It caters to clubs of all sizes, ensuring best practices are maintained.

### **Performance & Cost Management:**

CMS transforms each club facility into an analyzable cost center, enabling detailed performance tracking and identifying areas requiring improvement. Real-time interaction enhances service efficiency.

#### **Data Security & Confidentiality:**

With support for various authentication methods, CMS guarantees secure, tamper proof data handling. Integration with the latest ERP versions, like Tally, enhances security and member engagement tracking, fostering loyalty and personalized member communication.

#### **Employee Management:**

CMS optimizes employee performance through KPI monitoring, payroll management, absence tracking and targeted training, thereby increasing overall productivity and effective work management.

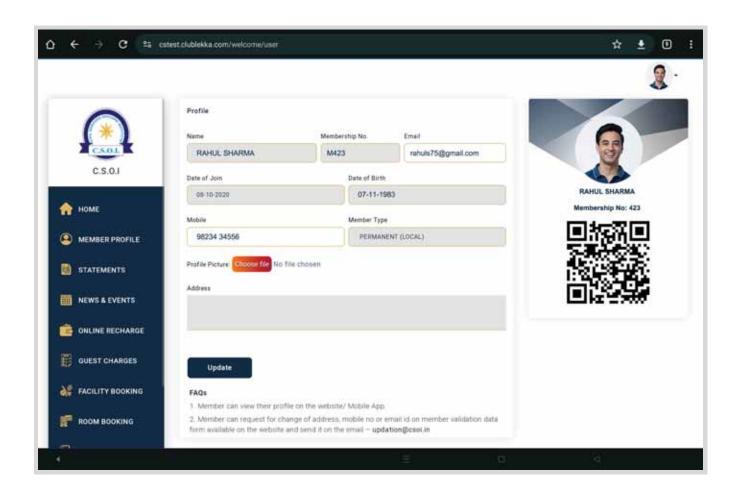


# To Track, Manage & Report

CMS provides the team and members with transparency, identity security, ease of tracking member database and several other benefits within the Club.

### **Membership Management:**

- Dependent Information
- Member Identity validation/Verification via Smart Cards or OTP authentication
- Affiliated Member Management
- Guest Entry and Subscriptions
- Smart card / Debit card Management



# **CMS ERP**

# Easy, Flexible, & All-in-One

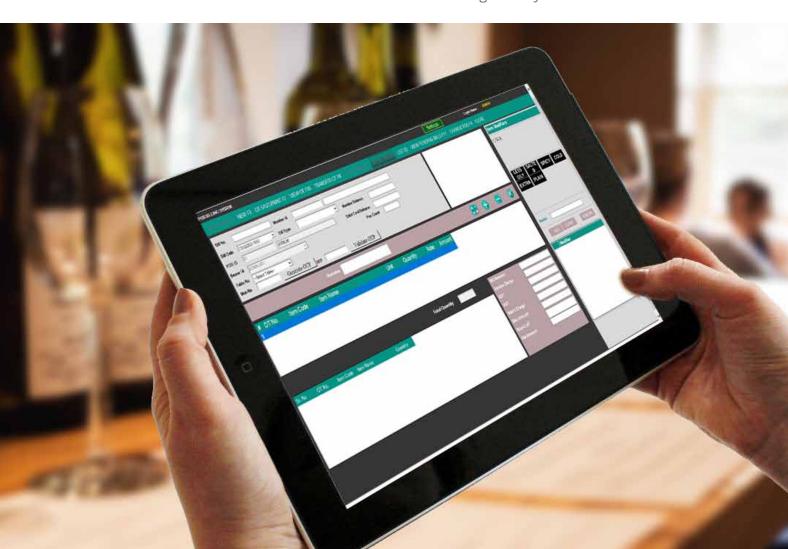
Sophisticated with multiple features yet simple enough for even small bars to utilize. This point-of-sale solution runs on iPad devices, making it mobile and convenient for your servers to use, enhancing the customer experience by reducing wait times.

#### Point of Sale (POS):

- User-friendly Interface
- POS with KOT/BOT
- Table Reservation
- Tab based POS interface
- POS with OTP capability
- OT Transfer option
- Real-time Reporting
- Customer Feedback

#### **Inventory Management & Procurement:**

- Centralized System
- Tracking of purchases, issues and stock transfers
- Tracking of multiple stores & items
- Categorization
- Barcose/RFID Technology
- Min-Max Levels
- Supplier Collaboration
- Expiration Tracking
- Usage Analysis



# **CMS ERP**

# Simple, Smooth & Efficient Workflow

CMS makes sure that it becomes extremely easy and convenient for the customer to book appointments, arrange events, plan recreation, or organize travel.

#### **Room Booking**

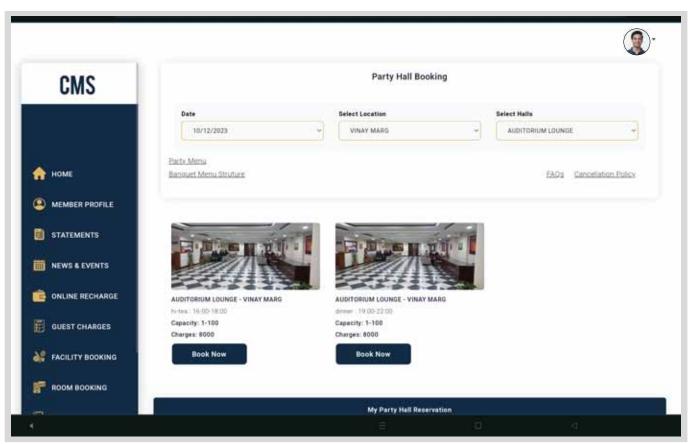
- Calender View
- Real-time Availability
- Reservation Confirmation
- Cancellation & Modification
- Room Details & Amenities
- Alerts & Reminders

#### **Banquet & Party**

- Calender View
- Slot-wise Booking
- Real-time Availability
- Reservation Confirmation
- Cancellation & Modification
- Bill settelement
- Alerts & Reminders

#### **Sports Management**

- Calender View
- Real-time Availability
- Reservation Confirmation
- Cancellation & Modification
- Facility Available
- Waitlist option
- Integrated with Club Activities
- Alerts & Reminders



# **CMS ERP**

# Secured, Instant & Transparent

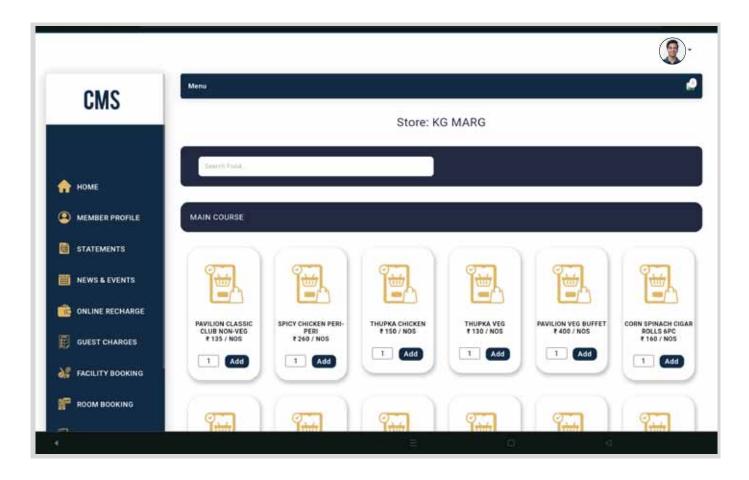
CMS makes transactions relating to the usage by the club members and team accessible at any point of time. The integration is seamless and automatic.

#### **Finance Management:**

- Chart of Accounts
- Ledger Mapping
- TB / P&L / BS
- Bank Reconciliation and AR
- Inventory Control
- Cost Center and Profit Center configuration
- Vendor payment
- GSTR1 & 3B Compliance & Reports
- Audit Trail
- Procurement Process (requisition, purchase order, GRN/ indent/issue

#### **Reports**

- Extensive Reports
- Specific to each module
- Data Visualization
- Real-time Updates
- Historical Data Tracking
- Comparitive Analysis
- Data Accuracy and Integrity
- Ease of Use



Now with Whatsapp Integration We are excited to announce our latest enhancement - Whatsapp Integration which will help to streamline communication and keep you informed effortlessly!

# Now Receive notifications on Whatsapp

Say goodbye to manual processes! Receive your monthly member statements directly to your registered **WhatsApp** number without lifting a finger

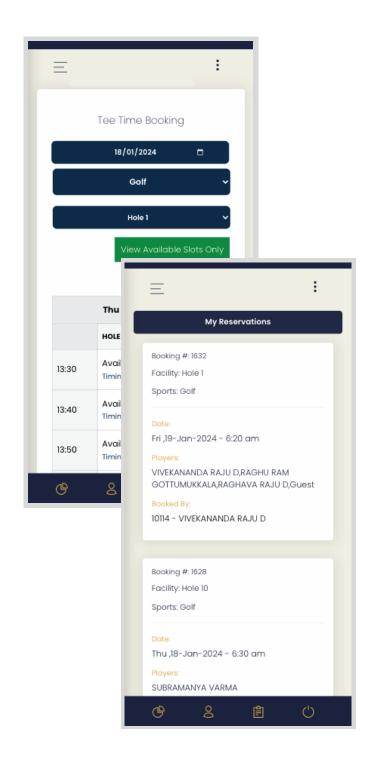




Book your tee time slot anytime, anywhere

Seamless Golf Experience at Your Fingertips!

Book Tee Times Effortlessly on our Member App!



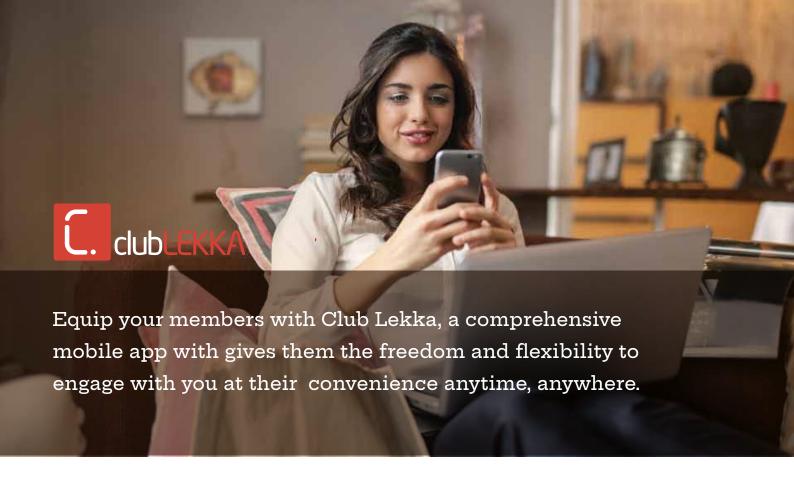
We're excited to introduce a game-changing feature that puts the power of tee time booking directly in your hands – welcome to the future of golfing convenience with our Member App!

Anywhere, Anytime Access: Plan your next golf outing on the go! Our Member App allows you to book tee times from the palm of your hand, offering the flexibility to schedule your games at any hour, wherever you are.

Effortless Booking Process: Say goodbye to waiting in lines or making phone calls. With just a few taps on the app, secure your preferred tee time with ease. It's quick, simple, and tailored to fit your schedule.

**Real-Time Availability:** Instantly check the availability of tee times that suit your agenda. No more guesswork – our app provides real-time updates, ensuring you get the time that aligns perfectly with your plans.

Connect with Fellow Members: Explore the social side of golf! Our app fosters community engagement by connecting you with fellow members, making it easy to organize group tee times or join existing ones.



# Introducing Club Lekka

Welcome to the next level of club engagement and convenience with our cutting-edge Mobile App System - Club Lekka., designed exclusively for clubs!

This intuitive app is your all-in-one solution, bringing the power of seamless communication, event management, and member interaction right to your fingertips. With robust features like billing and payments, monthly statements,

facility booking, push notification etc. Embrace the future of club connectivity and interaction.

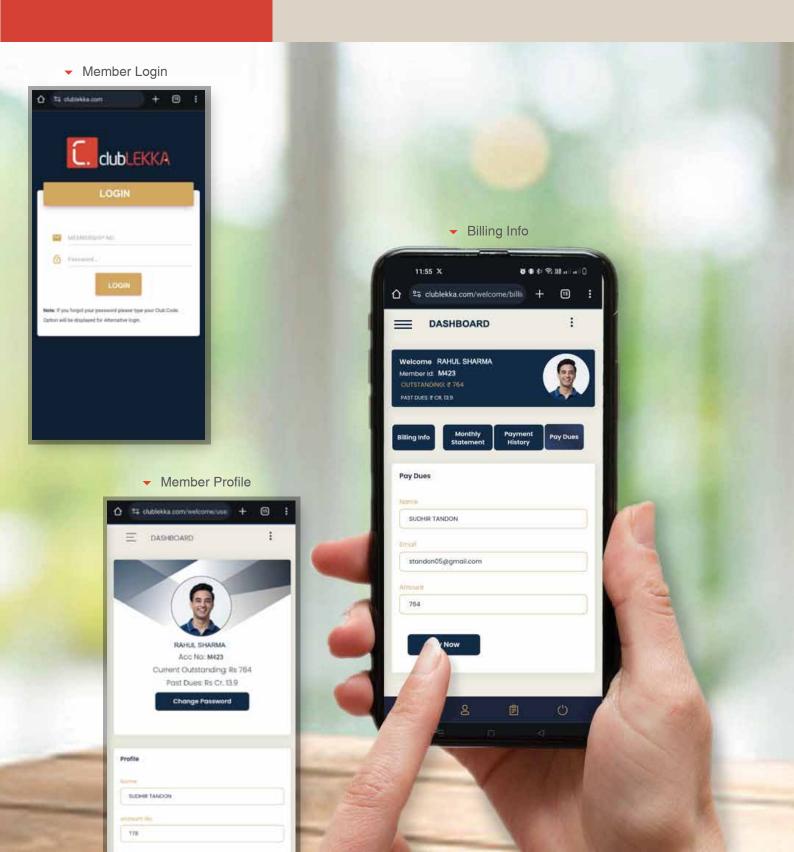
# In a Nutshell Why choose club lekka?

- ▶ Cost-efficient
- ➤ Easily Customizable
- ▶ User-friendly
- ➤ Centralized platform
- ▶ Operation held through both web and mobile app modes
- >> Workflow reduces time consumption
- ▶ Impeccable Communication

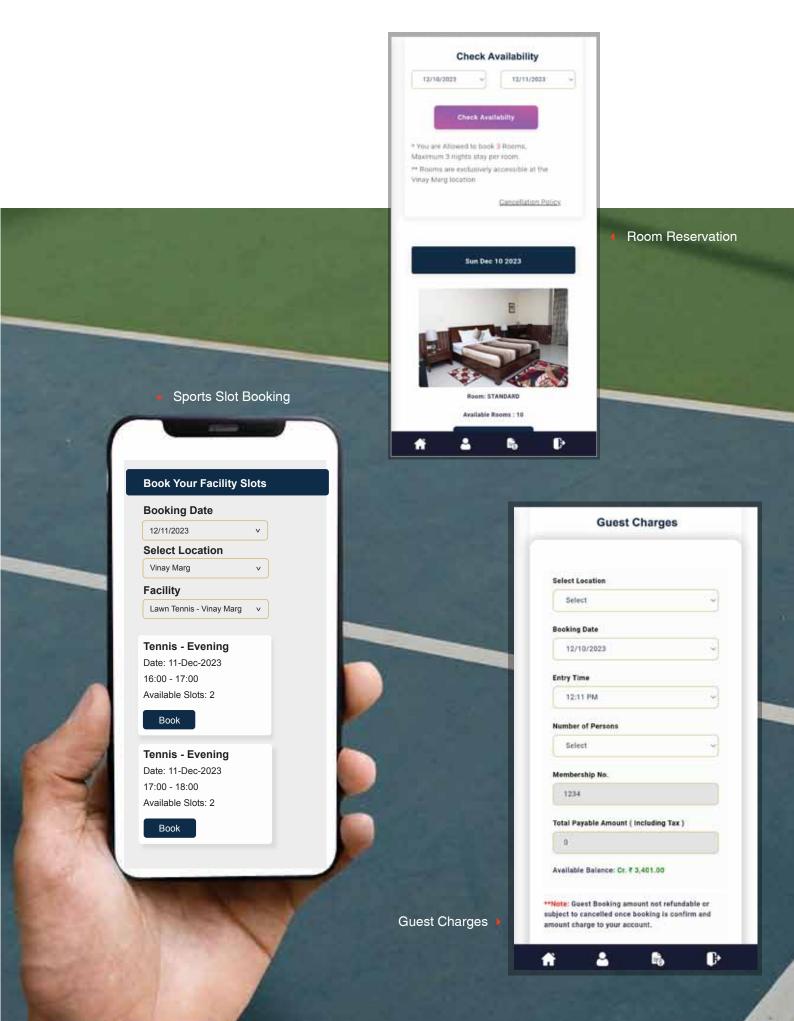


# Accessibility at Your Fingertips

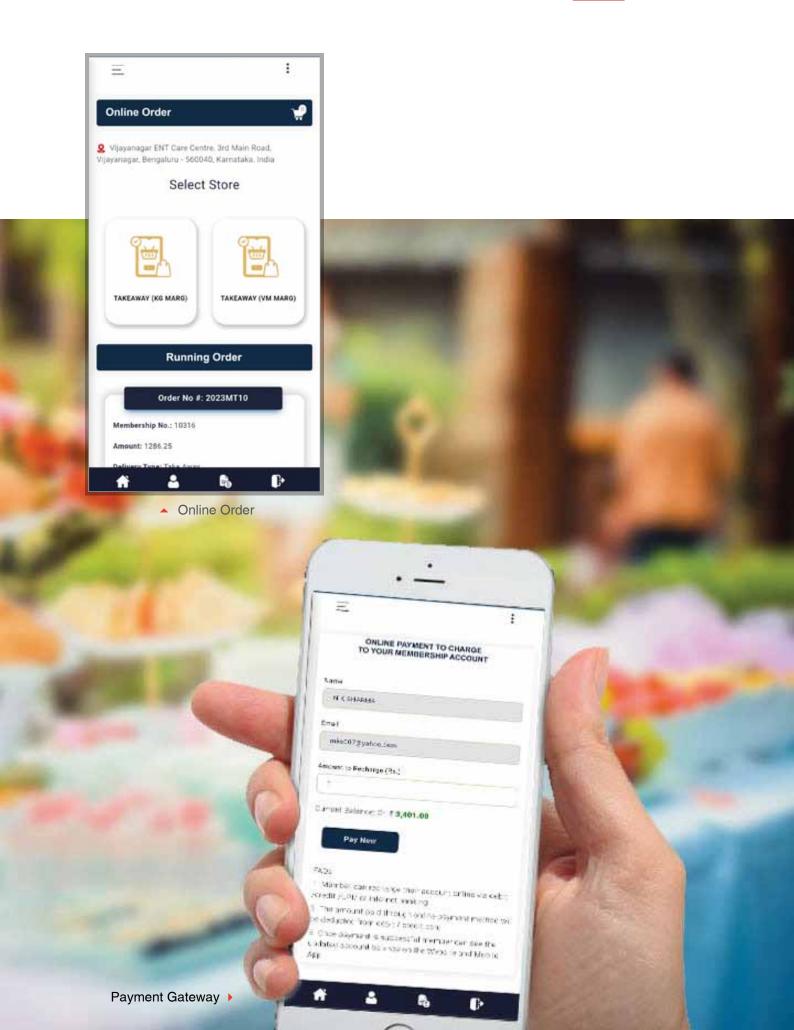
Club Lekka mobile APP is designed to be modern, easily accessible and responsive on mobile and on computer. The Restaurant management system is based on touch screen displays.













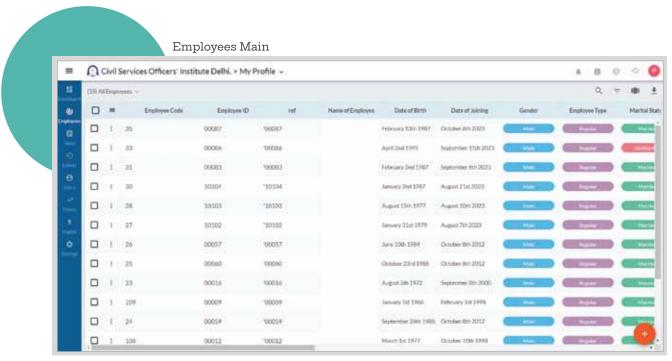
### kelsa HRMS

Kelsa HRMS is a comprehensive software solution designed to streamline and centralize various human resource functions within an organization. It encompasses a range of HR activities, including payroll processing, employee data management, attendance tracking, performance evaluation and recruitment.

By integrating these processes into a unified platform, kelsa HRMS enhances efficiency, data accuracy and overall workforce management. It serves as a strategic tool for HR professionals to optimize personnel-related tasks and contribute to the effective functioning of the organization.

- ➤ Cost-efficient
- ▶ Easily Customizable
- ▶ User-friendly
- ➤ Centralized platform
- > Operation held through both web and mobile app modes
- ▶ Workflow reduces time consumption
- >> Impeccable Communication





**Employee Master:** Complete set of the employees are maintained here.

My Profile: Employee will have visibility regarding the same, their personal and banking details will be visible.

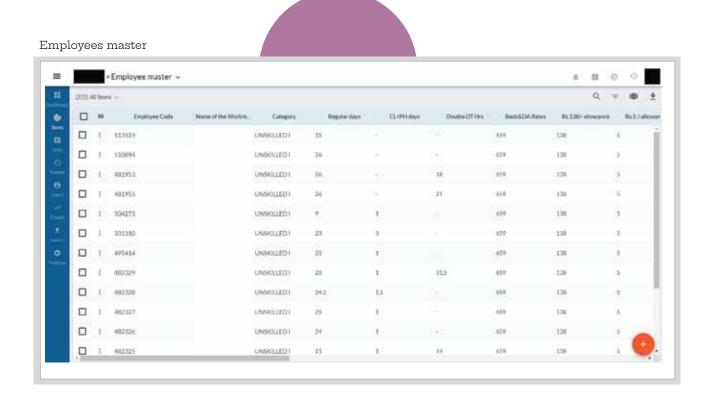
**Leave:** Option to apply leave from the reporting management.

**Loan:** Apply for loan in the system, once approved the loan is tracked in the system.

**Payroll:** The monthly payroll is calculated as per deduction and statutory cuttings like PF/ ESI.

Full and Final: Full and final settlement with gratitude and payout calculations.

**Attendance:** Either attendance throughout the system or api integration for the maintenance of the attendance of the employees.





## kelsa Facility Management

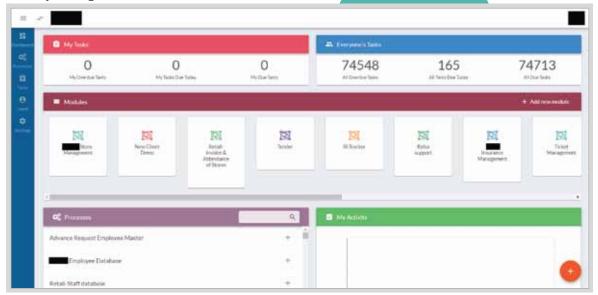
Kelsa's Facility Management System is a comprehensive software solution designed to streamline and enhance the management of your organization. It encompasses functions such as maintenance scheduling, space utilization tracking, asset management and overall facility performance monitoring.

By digitizing these processes, Kelsa's facility management system will aims to improve operational efficiency, reduce costs, and ensure optimal functionality of the physical environment within your organizations.

- ➤ Employee productivity
- ▶ Energy efficiency
- ➤ Cost reduction
- >> Technology optimization
- Automation capabilities
- Scalability
- >> Employee experience



Facility Management Dashboard



**Asset Management:** Systematically catalog, allocate, monitor, and oversee the entire lifecycle of your physical assets.

**Facility Maintenance:** Establish a structured schedule for periodic maintenance and assign specific tasks to ensure optimal facility performance.

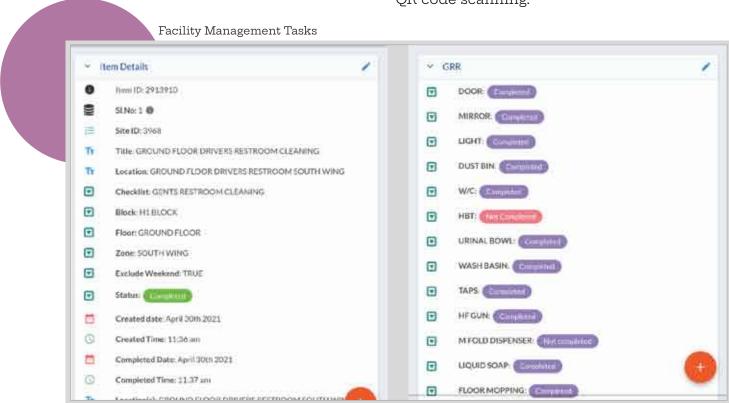
**Facility Booking Service:** Allow users to conveniently book facilities for various events, enhancing accessibility and usability.

**Visitor Management:** Track visitors to facilities, monitor their activities, and bolster security measures within your facility.

**Incident Management:** Monitor and document various incidents at the facility, enabling the implementation of preventative measures and effective incident control.

**Ticketing System:** Empower facility users to report complaints or issues, assigning dedicated technicians or staff to promptly address and resolve concerns.

**QR Code Integration:** Enable users to easily raise complaints by scanning QR codes. Similarly, facilitate technicians and maintenance staff in recording completed tasks for specific assets or locations through QR code scanning.





# kelsa Asset Management

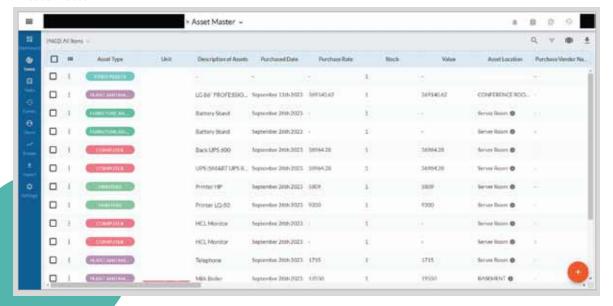
You've spent a fortune on technology and assets for your organization, but are you getting the most out of your investments?

Kelsa helps in collecting inventory data and tracking contract statuses throughout the life cycle of an asset. It captures your asset data in one location and enables better asset management and tracking of hardware, software, licenses, ticket history, and even non-IT assets.

- ➤ Automate for better efficiency
- ➤ Manage contract service levels
- ▶ Get Greater Asset visibility
- ➤ A single centralized platform
- ▶ Identify and eliminate wasting assets
- ▶ Maximun return on investments
- >> Improve asset utilization



#### Asset Master



**Asset Master:** The complete asset master is maintained in the system including the bought date, price and deprivation percentage.

**Asset Maintenance:** The complete activity of the work done on the particular asset can be tracked.

**Asset Depreciations:** Depreciation of the asset is calculated with the predefined parameters.





# kelsa Library Management

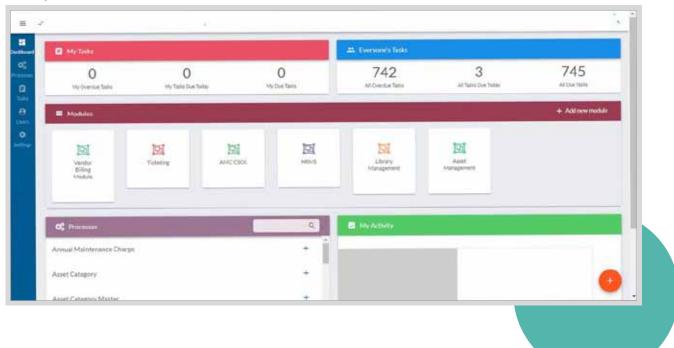
Kelsa's library management system is a software solution designed to streamline and automate the various functions within a library.

It encompasses tasks such as cataloging, circulation, inventory management, and user engagement. By digitizing these processes, a library management system enhances efficiency, reduces manual errors, and provides a centralized platform for easy access to information, ultimately improving the overall management and user experience in libraries.

- ▶ Ease of data management
- >> Saves time and cost effective
- ▶ User-friendly
- ➤ Centralized platform
- ▶ Easy to access
- >> User friendly interface
- ▶ Impeccable Communication



#### Library Dashboard



**Books Master:** Contains the complete details of the book.

**Spindle Labels:** Accurate spindle label management for the books.

**Billing:** Billing for the books that have reached the allotted free days and fines if the renewal is not done.

**Reminders:** The members will get notification for the upcoming return/renewals.

**Returns:** The return of the books can be done throught the system.

**Issuing of Book:** Issuing the booking to the different members and tracking the status.

**Renewals:** The books can be renewed after the return date.





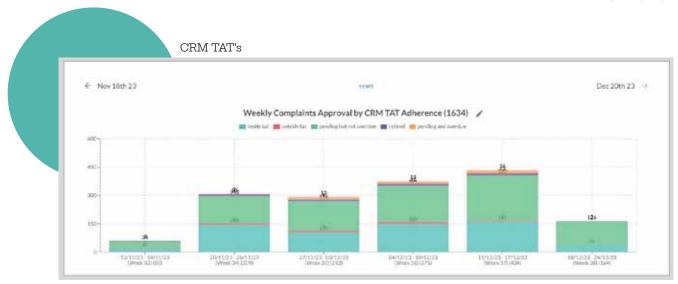
# kelsa CRM

CRM is designed to help clubs and organizations manage their interactions with members and enhance overall engagement.

This system centralizes member information, tracks activities and facilitates personalized communication. Features such as membership management, event tracking, and communication tools enable clubs to foster stronger relationships with their members, streamline administrative tasks and provide a more tailored and enjoyable experience. A club-centric CRM system is a valuable tool for optimizing member satisfaction, boosting participation, and efficiently managing the various aspects of club operations.

- ▶ Member database management
- >> Communication tools
- >> Event planning and tracking
- ▶ Membership renewal reminders
- >> Integrated with other systems
- ➤ Analytics & reporting
- >> Enhanced member experience





#### Manage customer relationships:

Ensure total customer satisfaction with our powerful technology.

### Streamline your business processes:

Smart features like data analytics, workflow automation and task management will efficiently streamline your business processes.

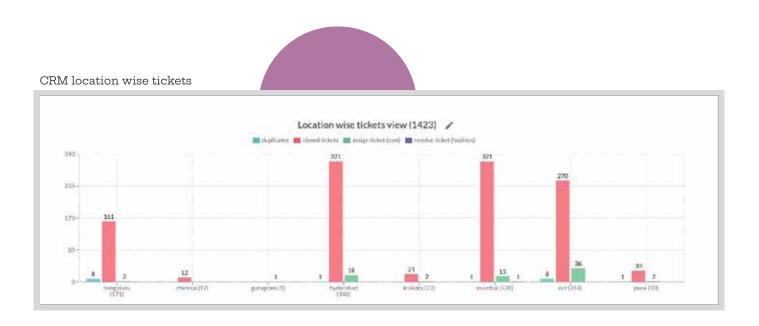
**Grow with kelsa:** Find new customers, win their business, provide support and additional services throughout the relationship.

#### Increased trasparency and visibility:

Access your customer data and tools via web or mobile apps and customize them to your needs.

#### Increased efficiency, reduced costs:

Improve customer retention, reduce costs and errors, increase efficiency and productivity and boost business growth.



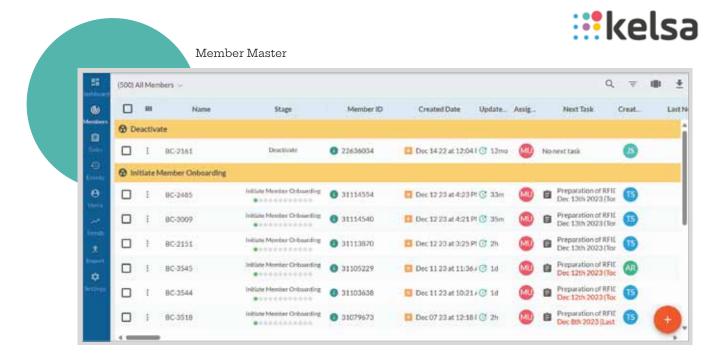


# Member Onboarding

Our Membership Onboarding System is a specialized tool designed to streamline and enhance the process of welcoming and integrating new members into a club or organization. This software facilitates a smooth transition for new members by automating administrative tasks, providing essential information, and fostering early engagement.

Key features typically include member registration, orientation materials, event calendars, and communication tools to ensure a positive and efficient onboarding experience.

- >> Efficient registration
- >> Timely information
- ▶ User-friendly
- >> Centralized platform
- Automated processes
- >> Enhanced Member Retention
- ▶ Member feedback



#### Prospective lead enters the system:

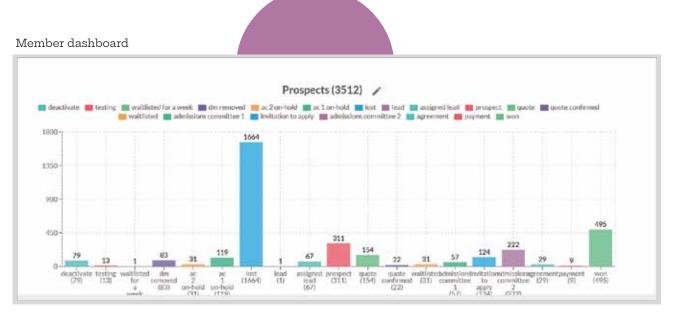
The process begins when a prospective lead enters the system and fills out a form with their personal details.

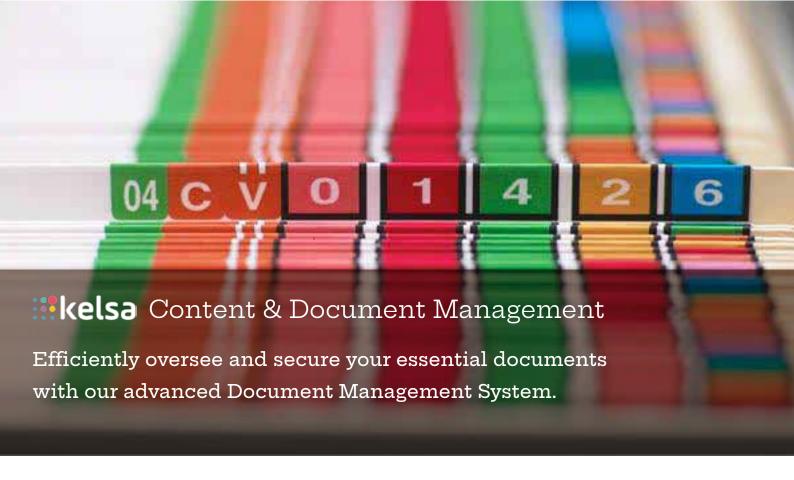
**Personal details are collected:** Once the form is submitted, the system collects the lead's personal details and generates a unique ID for the lead.

**Quotations:** The quotations for the membership are shared with the prospective lead for approval.

Approval workflow: The lead's details are sent to the approval workflow, where the club's management team reviews the lead's details and approves or rejects the application accordingly. The approval workflow is customized based on the different types of memberships available.

**Enrollment:** If the lead's application is approved, the system sends a notification to the lead informing them of their successful application. The lead is then enrolled as a member of the club and receives a welcome kit and membership card.





### Content & Document Management

Kelsa's Content & Document Management System is a software solution designed to efficiently capture, organize, secure and retrieve documents within an organization. It provides a centralized repository for storing various types of files, facilitates collaboration, ensures version control and streamlines document- centric processes.

With features like access control, search capabilities and workflow automation, our solution will improve the overall organizational efficiency of your club.

- >> Improved organization
- ▶ Version control
- ▶ Increased security
- ▶ Disaster recovery
- >> Time and cost saving
- ➤ Workflow automation
- >> Space efficiency





**Centralized Repository:** Streamline access and storage by consolidating all critical documents into a centralized repository for enhanced organization.

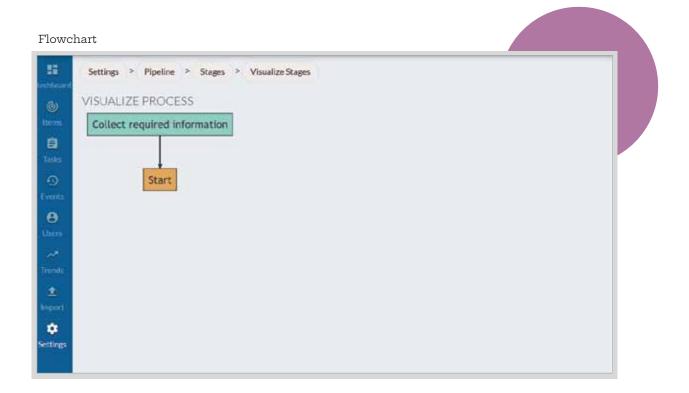
**Document Templates:** Create and manage diverse document templates, complete with customizable headers and footers to streamline content creation.

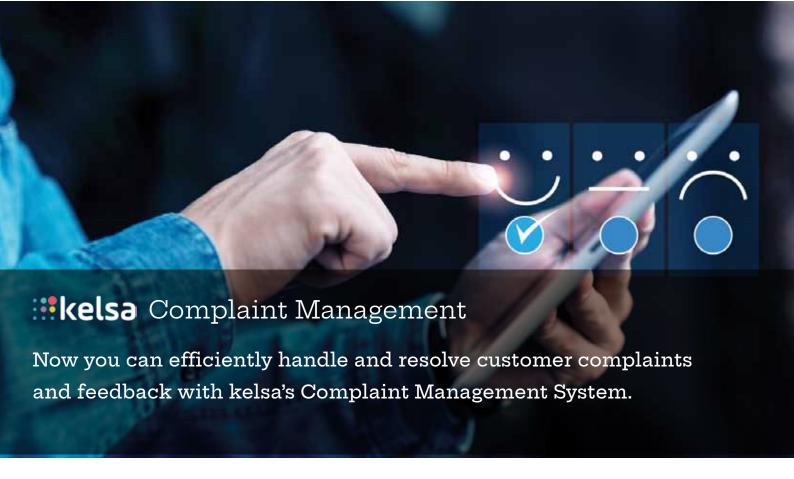
**Access Control:** Ensure document security by managing user access through a robust verification and approval system.

**Audit Logs:** Monitor user activities related to documents and keep track of any modifications, ensuring transparency and accountability.

**Inward Document Processing:** Seamlessly receive and categorize documents from various sources, whether physical or digital, to streamline organizational processes.

Outward Document Tracking: Monitor outgoing documents to guarantee that only approved and authorized documents are being sent, maintaining control and compliance.





### Complaint Management

Kelsa's Complaint Management System is a software solution designed to efficiently handle and resolve customers complaints and feedback. It streamlines the process of capturing, tracking, ensuring that clubs can address customer concerns promptly and efficiently.

A well-implemented Compaint Management System helps clubs enhance customer satisfaction, manage their reputation and continually improve services based on custmer feedback.

- ▶ Complaint capture
- ➤ Ticketing system
- ➤ Workflow automation
- ➤ Communication tools
- >> Escalation procedure
- ▶ Monitering & reporting
- >> Feedback mechanism



#### Complaints region-wise All Active-Open Complaints (375) % N/A East North South West Total Call Registered (cc) 0 0 0 0 0 0 0% Complaint Alloted To Abm/bo/ta 49 13 39 48 149 40% Replacement To Be Approved By Crm (bo/ta) 2 3 11 4 1 21 6% Replacement Approved By Crm (crm) 0 15 5 8 84 22% 56 Indent Replacement (ba) 0 35 46 24 16 121 32% Total 1 91 153 89 41 375 100% 11% 100% % 0% 24% 41% 24%

**Complaint location:** Complete set of locations are maintained for the premises, e.g.restaurent, bar, sports facility etc.

**QR coding:** The QR code are stuck in all the locations of the facility, where the members can scan and raise the complaints regarding the facility.

Complaint Management: The complaint raised are allowed to the concerned stakeholder as per the mapping, once the complaint is the upper management is alerted with the flow of the complaint and same is updated to the member regarding the process of the complaints.



Complaints monthly & region-wise

# **Integrated Club Website**

# Simple, Smooth & Efficient

A holistic approach to web development, bringing together different elements to create a comprehensive online platform for the all club activities

### **Integrated Club Website:**

An integrated club website typically refers to a website that incorporates various features and functionalities to serve the needs of a club or organization. This may include features such as event calendars, member directories, communication tools, and online registration.

Advantage of a unified, integrated club website include enhanced communication, streamlines information access and cohesive member engagement.

- >> Centralized member management
- >> Seamless event coordination
- ▶ Interactive communication tools
- >> Efficient user experience
- >> Time and cost saving
- ▶ Workflow automation

# **About IRCA**

# An Industry Leader

IRCA IS THE INDUSTRY LEADER OF INTEGRATED SOFTWARE PRODUCT DEVELOPMENT, IT SERVICES AND DIGITAL MARKETING.

We are a Software Product Development Company and are committed to create long-term values for our clients by identifying both risks and opportunities in the marketplace.

We are an IT consulting, software development & services and Digital Marketing service providers headquartered in Bangalore, India with operations in Middle East and other places. Technology, vision and execution are the touchstones of our philosophy and what we stand by in our most challenging endeavors. This, coupled with our strong financial backing, allows us to deliver best in the class industry products.

Our array of products span different industry verticals such as:

Hospitality management | Club Management | Inventory Management | Sales Force Automation | Human Resource Management | Risk Analysis & Mitigation.



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